



Excel Leader Advisory Letter

ISSUED BY THE EXCEL LEADERSHIP GROUP

September 2010

Excel's Mission Statement

Help business leaders exceed their goals by creating a culture that unleashes the talents and creativity of all associates.

Thought for September

"As a leader, you're probably not doing a good job unless your employees can do a good impression of you when you're not around."

-Patrick Lencioni



Effective leaders create their own high performance work environment based on high levels of employee engagement and discretionary effort. Their cultures in turn contribute directly to producing sustainable world-class results and higher profits. Therefore, despite the current economic climate and all its related challenges to your bottom line, you should continue investing in the development of your own leadership skills and those of your management team.

In April, I shared an article on emotional intelligence that I wrote for the June 2010 issue of [InterBusiness Issues](#), a Central Illinois monthly business magazine. This month, I would like to share another article that I contributed to the August 2010 issue that further discusses this topic. Given the important connection between emotional intelligence, effective leadership and business results, I thought it timely to include in this month's advisory letter. The link to this article is below. Enjoy.

<http://www.peoriamagazines.com/ibi/2010/aug/increase-your-emotional-intelligence-improving-your-social-awareness>

As always, I encourage you to contact me anytime at mike@excelleadership.net with your comments and questions. Also, if I can be of assistance with your leadership needs, please contact me. We'll talk to you again in October. Be well and best regards.

Join our Web-based "community" devoted to open and honest discussions on topics related to leadership challenges and solutions. To join, simply visit TheExcelLeadershipGroup.net and click on "Community."



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*Experience what coaching can do for you and others
on your company's leadership team.*